



### In This Issue

#### Page 1

A Closer Look at Sage 300c

#### Page 2

New Features in Sage Intelligence Reporting 2016

## A CLOSER LOOK AT SAGE 300 “c”

### Answers to Frequently-Asked Questions (FAQs)

Concurrent with the release of Sage 300 2016 a couple of months ago, Sage also launched a new product called **Sage 300c**. In this article, we’ll provide answers to some frequently-asked questions about this newest addition to the Sage 300 product family.

#### What is Sage 300c Exactly?

It’s easiest to think of Sage 300c as a new **deluxe** version of the same core Sage 300 software that has been available for decades. Existing customers of the “traditional” Sage 300 product would discover that features, workflow, and functionality in Sage 300c are nearly identical.

#### So What’s the Main Difference?

The main difference from the standard Sage 300 product is that Sage 300c features a totally new and modernized user interface along with unique screen and desktop personalization options. The new interface is also designed around mobile technology so you get a more modern Sage 300 experience across multiple devices from your desktop or laptop to your mobile phone or tablet.

#### How is Sage 300c Priced and Packaged?

Another difference from the traditional Sage 300 product which is sold under perpetual licensing is that Sage 300c is available on a **subscription basis only**. Sage 300c customers can choose monthly, 1-year, or 3-year billing. The product is available in 3 prepackaged bundles including **Essentials**, **Advanced**, and **Complete**.

In a nutshell, the Essentials bundle includes core financial functionality like GL, AP, and AR. The Advanced bundle adds sales, purchasing, and inventory. The Complete bundle offers everything in Essentials and Advanced plus project job cost, multicurrency, intercompany, and GL Consolidation.

#### Should I Switch?

Since Sage 300c is a new premium option, current on-plan customers pay 15% over their existing Sage Business Care renewal cost to switch and upgrade to Sage 300c. While things can change down the road as new releases come out, Sage 300c - as it stands today - is functionally the same as the “traditional” Sage 300 product you may already be using (and in some areas, a little LESS functional than the traditional product).

So the question of whether you should switch will depend on how much value the mobility, modern interface, and bundled subscription pricing will have on your unique operations and business. In short, Sage 300c offers a way to leverage new and modern web technology without a significant disruption to your current processes, workflow, and product familiarity.



[Contact us](#) with any questions about functionality or pricing of the new Sage 300c.



# SAGE INTELLIGENCE REPORTING CHANGES

## New Features for Version 2016

With the release of Sage 300 2016, the **Sage Intelligence Reporting** component received several enhancements. In this article, we'll take a look at what the changes are and how they benefit you as a Sage 300 customer.

### Enhanced Report Designer

A good majority of the changes in 2016 have been made to the Sage Intelligence **Report Designer**. The end result of these changes are more options and flexibility in creating new reports that are customized to your specific needs.

Right out of the gate when you launch the designer, you're greeted by a new instruction sheet that provides a nice overview of the designer tools and options. You can modify an existing report or create a brand new report from scratch. You can also choose to leverage the native **Layout Generator** for quick and easy standard report designs. Or if you're a spreadsheet "power user", you might prefer to leverage the power of rows, columns, lists, formulas, and reporting trees using the Sage Intelligence **Task Pane** directly in Excel.

### Time-Saving Design Enhancements

In addition to the new interface in the Report Designer, a number of time-saving functional enhancements have been added as well.

A new **Missing Accounts** feature automatically detects and identifies accounts from your system that may have been inadvertently excluded from your Sage Intelligence report.

To clean up your reports and reduce visual clutter, a new **'Exclude Zero Rows'** checkbox option has been added. Last, the new **Dynamic Account Ranges** feature detects any changes in your Sage 300 General Ledger and automatically includes those changes at run time so your reports are always up-to-date without any extra manual effort.

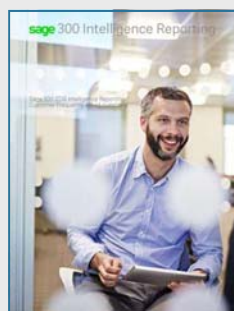


### New Look and Feel

Everything from the Layout Generator and Sage Intelligence interface to the reports themselves have a completely new and modernized look and feel. But more than just good looks, these changes also include vast improvements in report speed and performance.

**Want to See More?** Head over to YouTube and watch the [What's New in Sage 300 Intelligence Reporting 2016](#) webcast replay.

### Sage 300 Intelligence Reporting Frequently-Asked Questions (FAQs)



Request a copy of this 10-page guide that explains everything you need to know about Sage 300 Intelligence Reporting and answers some of the most frequently-asked questions about what the product is and how it works.

[Get the Guide >](#)

**Medero Roldán, LLC**  
PO Box 9618  
Caguas, P.R. 00726-9618  
**(787) 746-4484**



Info@Medero.com | www.Medero.com