Medero Roldán, LLC
CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

INTRODUCING SAGE 300 2017

Sage recently announced the release and availability of Sage 300 Version 2017. Let's take a look at some of the most important changes and new features.
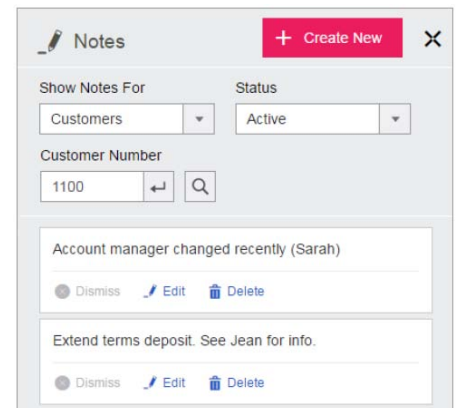
New, Redesigned, and Enhanced Web Screens

Sage 300 2017 introduces **redesigned web screens** that improve workflow and efficiency. Fields and controls on some of the most frequently-used transaction entry screens have been retooled so it's easier to hide fields and functions that you only use once in a while. A variety of similar productivity-enhancing updates were applied to web screens in Accounts Payable, Accounts Receivable, and Order Entry so you see more data and scroll less often.

In addition to the enhanced design of many of the existing web screens, several financial management web screens have been added for general ledger, A/R, and A/P, as well as completely new web screens for tax, bank, and administrative services (for user and security management).

New Notes Functionality Enhances Business Visibility

In both the web screens and the classic Windows screens, Sage 300 2017 introduces new Notes functionality for customers, vendors, and inventory items.

On the web screens, a new Notes panel allows you to easily create new notes as well as edit, dismiss, or delete existing notes. In the classic windows screens, a new Notes button on the desktop allows you to add and manage notes. While somewhat similar to existing Comments functionality, Notes will automatically appear when you select a record that has a note assigned which offers better visibility and allows you to be more proactive.

Faster Payment Processing

Sage 300 2017 features new screens and buttons that make **credit card processing** even faster and easier - including new **Quick Charge** functionality that will process payments with just one click. You can also select pending invoices for multiple customers where previously, it was only possible to process one customer at a time. In Order Entry, new buttons have been added that allow you to quickly pre-authorize or process payments with fewer tasks and keystrokes.

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Sage 300 2017: What's New Guide
Contact us for a copy of the complete 12-page "What's New" guide that provides everything you need to know about Sage 300 Version 2017.

Now Includes Sage Inventory Advisor "Basics" at No Charge

It was recently announced that **Sage Inventory Advisor Basics** is now included with select **Sage 300c** bundles at no additional cost. Read on to learn about this enhancement to Sage 300c and what it means for inventory management.

What Is Sage Inventory Advisor Basics?

By now, you've probably heard about the Sage Inventory Advisor add-on – a cloud-based inventory optimization tool that works hand in hand with your Sage 300 software.

The newer "Basics" product is based on the "full" Sage Inventory Advisor suite, but without:

- Support for Bill of Materials
- Central Warehouse Consolidation
- Ability to Import Order Forecasts into Sage ERP

In short, it's a light version of the product that focuses on the most common inventory challenges while removing some of the complexity of more advanced functionality in Sage Inventory Advisor that not every company needs or uses. At the same time, it makes the product easier to implement, understand, and start benefiting from right away.

How is It Different Than the Core Inventory Module?

The core inventory functionality in Sage 300c is focused on processing and managing transactions. From there, Sage Inventory Advisor Basics then leverages that transactional data to help you make more informed decisions about how much inventory to stock, when to buy more, and many other strategic insights that the core inventory functionality isn't capable of. In short, they complement each other.

Here is a quick comparison of core Sage 300c inventory functionality versus Sage Inventory Advisor Basics:

Sage 300c Inventory	Sage Inventory Advisor
Creates and monitors inventory transactions	Analyzes inventory transactions and makes recommendations
Creates POs & purchase reports	Forecasts demand and purchase requirements using sales data
Tracks receiving stock	Identifies what to order and how much
Counts physical stock	Identifies when to expedite orders to prevent stock-outs
Tracks pick, pack, & ship	Recommends what inventory to reduce

Who Gets Sage Inventory Advisor Basics?

As mentioned earlier, Sage Inventory Advisor Basics will be included at no additional charge to customers running select Sage 300c bundles which include:

- Sage 300c **Advanced**
- Sage 300c **Complete**

The Sage 300c **Essentials** bundle – typically made up of "Financials Only" customers – is excluded.

In addition, customers running Sage 300c Advanced or Complete must be on a current **Gold** or **Platinum** level Business Care Plan. Customers on Silver level plans will not receive the free Sage Inventory Advisor Basics product.

Got Questions?

Contact us with your questions about Sage 300c or feel free to download the brochure and learn more about Sage Inventory Advisor.

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